

STATEMENT OF QUALIFICATIONS

# **Worldwide Compliance Leader**

Tanknology is the largest integrated provider of petroleum system compliance solutions in the United States. Our crews provide testing and related services for customers of all sizes in every corner of the country. Since our founding in 1988, we have tested over 2 million tanks. We currently manage site compliance needs, tank inspections, and fuel testing and polishing for more than 85,000 sites yearly while performing more than 8,000 monthly inspections on facilities from coast to coast.

As the worldwide leader in tank testing and petroleum site compliance, our services span both the Underground (UST) and Aboveground (AST) storage tank markets through our seven regional operations offices, which provide the United States with local regulatory specialists. Outside the United States, international Tanknology licensees offer services in more than 20 countries.

Tanknology boasts a worldwide team of the industry's most qualified experts. Regarding fueling site compliance, no company in the world can match the breadth and depth of our expertise. Our associates have the broadest array of compliance-related services at their disposal, with the most innovative line of proprietary technologies in the world.

Our technicians are the most experienced in the industry and undergo a rigorous training and certification program. Their testing protocols and procedures are rooted in the industry's highest safety standards.

Tanknology designs and manufactures the equipment we use in our testing, and all equipment is independently third-party certified to meet or exceed applicable regulatory standards.

# **Innovative Technology**

Tanknology holds 23 patents/patents pending on fuel storage tank leak detection equipment and monitoring technologies. Our industry-leading engineers are in a continuous product development cycle, meaning our customers benefit from the latest and most innovative compliance solutions. We design and manufacture the equipment we use in our testing, so we thoroughly understand its proper use, maintenance, and calibration.

All of our equipment is certified to applicable regulatory standards, which ensures performance precisely as expected. Our technicians are the most experienced in the industry and undergo rigorous internal and external training and certification programs. The average Tanknology technician maintains 18 certifications.

# **About Tanknology**

Tanknology performs all UST and AST testing, services, inspections, and fuel quality filtration on-site at customer locations. Our service and inspection fleets are dispatched from regional offices nationwide, ensuring a qualified professional is always close to your facility. We work for many customers, from single site owners/operators to national companies operating thousands of facilities to food processors and fleet operators. Our extensive list of services allows customers to combine multiple work items in a single visit, minimizing facility downtime and maximizing value and cost efficiencies.

Our People are our most crucial service resource. Tanknology has over 180 service technicians and inspectors who complete the industry's most advanced and comprehensive training course. Tanknology field employees, who operate in 43 states daily, comply with OSHA standards and drug-free workplace requirements. Technology is well represented in industry-wide groups, having representation on the American Petroleum Institute (API), Petroleum Equipment Institute (PEI), and National Fuels Institute boards and committees.

Systems are an integral aspect of our services at Tanknology. Technicians are connected via state-of-the-art technology. Inspectors operate with handheld wireless devices. Critical system data is recorded once, eliminating errors, and creating a permanent archive for regulatory and management purposes. Initially implemented in 2000, QualityFirst is Tanknology's quality control and assurance program. It is an essential element of our Quality Management System (QMS). Our QualityFirst program features many of the critical aspects of ISO 9001:2000, the recognized standard for quality management. QA/QC checks are conducted throughout the process, including on-site, at management review, and final QC at our Austin headquarters.

TANCS™, the "Tanknology Advanced Network for Compliance Services," is our proprietary customer portal for 24/7 access to all Tanknology compliance and inspection services data. Highly adaptable to customer requirements, TANCS is a relational database providing the most robust compliance data access system available anywhere. It provides detailed information about site data, services performed, schedules, test results, and inspections.

Tanknology Inc. is a privately held corporation. The company has operating insurance programs that meet or exceed regulatory requirements. The insurances covering Tanknology include, but are not limited to, Commercial General Liability Insurance (\$2,000,000 aggregate, \$1,000,000 per occurrence), Auto Liability Insurance (\$1,000,000 single limit), Contractors Pollution Liability and Errors and Omissions Liability Insurance (\$2,000,000 aggregate/per occurrence). Workers Compensation and Employers Liability Insurance (\$1,000,000 per accident). Excess Liability (\$10,000,000 aggregate/per occurrence). Individual certificates of insurance are available upon request.

# **Our Services**

## **Multi-Facility Services**

- FACS: Facility Asset Cataloging Service, creating a database of assets and site conditions for management of multi-facility operations.
- Monthly and periodic inspection programs for UST and/or AST facilities

#### **UST Related Services**

- Environmental Compliance
- Construction and Repairs
- Site Inspections per EPA "walkthrough" requirement
- Tank, Line and Leak Detector Compliance Testing
- Corrosion Protection and Prevention survey, design and maintenance
- Fuel Filtration/Polishing
- STS ProTec® Sump Corrosion and Treatment
- Tank Cleaning with Visual Confirmation
- Stage I Testing in accordance with NESHAP
- Stage II Vapor Testing
- Containment System Testing and Repair
- Compliance Management Services
- PetroScope® robotic corrosion assessment
- TankCam
  « HD Internal Video Inspection Service (Patent Pending)

#### **AST Related Services**

- STI SP 001 Certified Inspections
- Annual Inspections
- Monthly/Periodic Inspections
- Corrosion Protection Services
- SPCC Plan Services
- TankCam® Internal Video Inspections
- Compliance Management Services

# **Our Services**

Tanknology is proud to include the following firms among its more than 3,000 clients:

#### Retailers

- Circle K
- Cumberland Farms
- Love's Travel Stops
- RaceTrac Petroleum
- Casey's General Stores
- MAPCO Express
- 7-Eleven
- Kwik Trip
- Holiday Companies

### **Grocery/Wholesale Clubs**

- Albertson's/Safeway/SuperValu
- Meijer
- Sam's Wholesale Club
- Costco Wholesale
- Stop & Shop Supermarket Co.

### Fleets

- Avis/Budget
- Enterprise Holdings
- Alamo/National
- Penske Automotive Group (PAG)
- HERC Rentals Inc.
- Republic Services
- Waste Management

### Healthcare

- Dignity Health
- Christus Health
- Tenet Healthcare

### **Technology and Data Centers**

- Microsoft
- Google

### Aerospace

- American Airlines
- Delta Air

#### **Food Processors**

- US Food
- Ventura Foods
- Weston Foods
- Pepsi Beverage Company

## **Oil Companies**

- Chevron
- Shell
- Sunoco
- Gulf
- Marathon

### **Transportation Companies**

- FedEx Ground
- Estes Express
- SAIA
- XPO Logistics
- Schneider
- Central Transport
- UPS

### **Energy & TelCom Companies**

- Williams Pipeline
- TransCanada
- Commonwealth Edison Co. (ComEd)
- AT&T
- Frontier Communications
- Southern Co. (Georgia Power)

# **Nationwide Coverage**

Wherever you are, we have you covered. On any given day, we are operating, on average, in 43 states. Here's a look at customer locations we have serviced over the past 12 months and contact details for our regional offices.



### **Corporate Headquarters**

11000 N. MoPac Suite 500 Austin, TX 78759 Operations (800) 964-0150 Sales (800) 964-1250 Local (512) 451-6334

### **Northwest Region**

8820 222nd Street SE Woodinville, WA 98077 Operations (800) 964-0180 Sales (800) 964-1250 Local (209) 365-1246

### **Southwest Region**

41785 Enterprise Circle S., Suite D Temecula, CA 92590 Operations (800) 666-2176 Sales (800) 964-1250 Local (951) 676-4060

## **Western Plains**

3095 S. County Road 45, Suite 2 Owatonna, MN 55060 Operations (800) 666-5301 Sales (800) 666-8563 Local (507) 455-1200

#### **Gulf Coast Region**

11000 N. MoPac Suite 500 Austin, TX 78759 Operations (800) 964-0150 Sales (800) 964-1250 Local (512) 380-7220

#### **Midwest Region**

880 Church Rd Elgin, IL 60123 Operations (800) 666-0288 Sales (800) 666-8563 Local (847) 888-4836

### **Ohio Valley Region**

6740 Huntley Rd, Suite 203 Columbus, OH 43229 Operations (800) 666-0288 Sales (800) 666-8563 Local (614) 436-7600

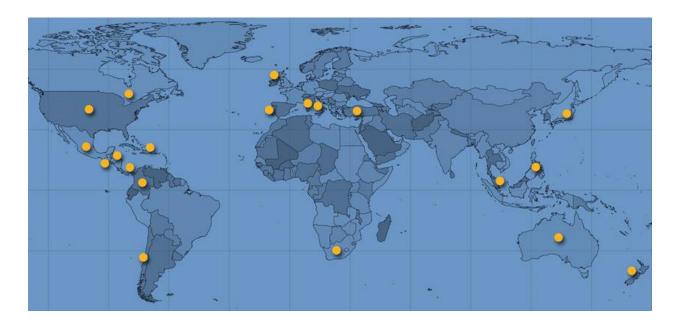
#### **Northeast Region**

520 Fellowship Road, Suite A-110 Mt. Laurel, NJ 08054 Operations (800) 666-1215 Sales (800) 964-1250 Local (856) 428-4595

### Southeast Region

5315 Wares Ferry Road, Suite H Montgomery, AL 36109 Operations (800) 964-0070 Sales (800) 964-1250 Local (770) 271-2557

# **International Operations**



Tanknology's international operations span more than 20 countries around the globe. Our licensees provide service to customers outside of the United States.

Our licensees benefit from our worldwide reputation for technical and service leadership, which provides them with credibility and, in most cases, immediate customer prospects. We can assist our international licensees by leveraging our strong contacts with most of the world's major oil companies. Our strong relationships in the U.S. and other countries often lead to immediate credibility and business opportunities for our licensees. Tanknology provides the necessary equipment, training, certification, and support for our licensees to be successful in their local markets.

Tanknology's current international licensees include:

- Paddington Investments (Asia)
- Tanknology Australia
- Tanknology Canada Inc.
- Engineering Technologies, S.A. (Central America)
- Tanknology Chile & Cia Ltda.
- DOJA Ltda. (Colombia)
- Gas Link (Dominican Republic)
- SERTESA (Honduras)
- EcoMedit Srl. (Italy)
- Ecology System (Italy)

- Enviro-Tech International, Inc. (Japan)
- Tanknology Malaysia Sdn. Bhd.
- SETERR (Mexico)
- Tanknology Australia (New Zealand)
- Marketing Supply Int., Inc. (Panama)
- Tanknology Philippines Inc.
- HIGIDUS (Portugal)
- Tanknology SA (Pty) Ltd (South Africa)
- INTERPET (Turkey)
- Tanknology Ltd. (United Kingdom)

# **Quality First**

Tanknology's quality control and assurance program was implemented over 20 years ago and is an essential element of our Quality Management System (QMS). We have done more than any company in the industry to ensure that our service personnel have the qualifications, training, resources, and oversight to do your job accurately and on time.



Quality Managers perform on-site inspections of all field staff, review test information and data files to verify the integrity of test results. Our QMS system includes:

- A management structure designed to ensure maximum accountability for conformance to regulatory and technical requirements and our customers' expectations.
- Strict standards for employee performance and ethics.
- An extensive program of continual improvement in all aspects of our business.
- Sophisticated, redundant analysis and review of test data.

# **Safety is a Priority**

Tanknology considers safety a top priority. We maintain formal workplace safety and health programs designed to identify and prevent unsafe working practices and conditions and to keep our people and their work environments as safe as possible.

Here are examples of programs we have in place:

- Comprehensive industry-specific health & safety overview training
- Boot Camp for technician trainees
- Comprehensive online training and certification in conjunction with on-the-job training program
- API Worksafe 1646 Training
- Registered with ISNetworld, PICS Auditing, and PEC Safety contractor monitoring services
- Job Safety Analyses (JSA's) for all tasks
- Monthly Safety Conference Calls
- QC Audit Program
- Accident Investigation program with Root Cause Analysis
- Safety Pays Award/Incentive Program
- Vehicle Safety Training (Straight Truck Solutions)
- FMCSA (DOT) Training

# **Drug Free Workplace**

Tanknology is committed to maintaining a safe and secure workplace and has implemented a clear policy and supportive programs concerning the detection, treatment, and prevention of substance abuse by employees. Our alcohol and drug policy certifies a team of fit-for-work individuals who can safely conduct the exacting details of our work.

## **Tanknology Corporate Headquarters:**

11000 N. MoPac Expressway, Suite 500, Austin, TX 78759 – 1-800-964-1250 Tanknology is a registered trademark of Tanknology Inc. (v. 4/24/18)