

ENERGY

Tech Review

EV CHARGING
EDITION



D&H United Fueling Solutions

Shaping the Future of EV Infrastructure

The electric vehicle (EV) industry has emerged as a pivotal force in the clean energy revolution. As the world shifts toward sustainable transportation solutions, the need for efficient and reliable EV charging infrastructure is exponentially growing.

At the forefront of this transformation stands D&H United Fueling Solutions, a leading service provider of both EV charging and petroleum fueling systems. From design, engineering, and site audits to installation, testing, and maintenance, it operates as a single point of contact for EV charging infrastructure needs.

With a legacy spanning over eight decades, D&H United has a strong foothold in the traditional fueling sector and capitalizes on this vast experience to provide premium services in the EV sector.

“Our comprehensive approach has positioned us as a reliable partner to service the dual infrastructure needs of our customers,” says Bo Sasnett, co-chairman at D&H United Fueling Solutions. “One phone call, and we take care of their traditional fueling or EV charging infrastructure.”

With over 30 offices across the country, it serves as a one-stop shop for charge point operators, EV OEMs, and C-store retailers.

Beyond installation, D&H United places great emphasis on maintaining the functionality of charging networks and ensuring maximum uptime and reliability. Operating round-the-clock, 365 days a year, its certified service technicians respond promptly to troubleshoot issues and keep EV charging stations operational. For years, leading brands like Circle K, 7-Eleven, and Pilot have relied on D&H United for quick and efficient servicing of their fueling systems, and it exhibits the same responsiveness for EV customers.

Another advantage of partnering with a reliable service provider like D&H United



Bo Sasnett,
Co-Chairman

is the assurance of working with tenured, self-performing technicians. This level of service distinguishes the company from those that subcontract repairs to teams that do not have the specialized training to service EV charging infrastructures.

In one instance, D&H United helped a leading manufacturer with thousands of chargers installed nationwide. Prior to partnering with the team, they solicited the services of another provider that subcontracted the projects, leading to slow response time and equipment downtime. The D&H team quickly responded to the client’s needs, fixed the charging equipment to get them up and running, and maintained constant communication. Impressed with the work, the client continued the collaboration, entrusting the company with its nationwide charging network. Today, the team travels around the country, even to places where D&H United doesn’t have offices, to keep their charging equipment operational.

Built on the principles of customer-centricity and impeccable service, D&H United prides itself on its dedicated team of professionals with deep experience in EV charging technology and operations.

Training is also a key focus area at the company. Technology in the EV space is far from standardized, and D&H United understands that proper training is important

to effectively service a wide range of charger models. Training programs are conducted across five D&H training centers located across the U.S. to equip technicians with cross-industry expertise. Every installation technician is Electric Vehicle Infrastructure Training Program certified and complies with National Electric Vehicle Infrastructure requirements. Apart from being technically proficient, they create a smooth customer experience by keeping them updated on every project detail.

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D&H United goes beyond theory and fosters practical learning. Technicians are provided with a state-of-the-art EV toolkit consisting of diagnostic tools for infrastructure maintenance. It also invests in EV vehicles, which can be used at charging sites for efficient diagnosis.

As the company continues to provide unmatched services to clients seeking comprehensive EV charging solutions, it pushes the boundaries of excellence. Cited as one of America’s fastest-growing private companies by Inc. 5000 for the second time in a row, D&H United is actively shaping the future of EV charging, servicing one successful EV installation at a time. **ET**

D&H United Fueling Solutions



The annual listing of 10 companies that are at the forefront of providing EV Charging services and impacting the marketplace